



## **Grains West Expo 2007** "Marketing together to Stay the Best"

**Thu 26<sup>th</sup> & Fri 27<sup>th</sup> July 2007**  
**Burswood Convention Centre – Perth**

Oilseeds WA, National Agricultural Commodities Marketing Association WA (NACMA-WA)  
Stock Feed Manufacturers' Association of WA (SFMA of WA), Pulse Australia WA

### **Top Analysts headline Grains West Expo 2007**

Thomas Mielke from Oil World Hamburg, Tony Temple from Mercantile Consulting Vancouver and Gordon Davis new MD AWB have accepted invitations to speak at the third Grains West Expo on 26 and 27 July in Perth.

Grains West Chairman Jon Slee told Farm Weekly that he is "exceptionally pleased that Thomas Mielke has accepted our invitation to visit WA and speak at the Expo. Thomas Mielke is a leading independent analyst of the world vegetable oil markets."

Thomas Mielke joined Oil World in the mid seventies after he had studied economics at the University of Hamburg. He specializes in global commodity analyses and market research on supply, demand and prices of oilseeds, oils, fats and oil meals.

Oil World was founded in 1958 by Siegfried and Anni-Marie Mielke. The Oil World website publishes daily updates on world prices and issues.



Thomas Mielke

Tony Temple has held senior positions across the globe at the three major multinational agriculture companies including Cargill, Louis Dreyfus, and ConAgra. Mr Temple has worked in Europe, Canada, the U.S. and Brazil. Today Mr Temple is a managing partner at Mercantile Consulting Venture.

He has traded in the export market in Australia and Canada. As a member of the management teams of multinational companies he was directly involved in assessing world wide investment opportunities. These included analysis and decisions on investments in the malt barley processing sector in Australia, in the malt barley processing industry in Canada, as well as on major oilseeds processing investments in Brazil.

Tony Temple's experience has provided him thorough knowledge of the pricing practices of the major grain and processing companies, world markets and ongoing relationships in the European and South American markets. This experience allows him access to information that can not otherwise be obtained in the markets.

Mr Temple has close and ongoing relationships in Australia. His work includes reports on current and forecast conditions in world grain markets.

Joining these speakers are other international, Australian and local speakers. Including new AWB Limited Managing Director Gordon Davis.



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AWB is Australia's major national wheat marketing organisation, and one of the world's largest wheat management and marketing companies. In 2006 AWB was in the national spotlight. The Expo is a great opportunity for Gordon to let West Australian growers and grain industry members hear first hand how AWB is moving on in 2007 and beyond.

Prior to joining AWB Limited, Mr Davis held positions with Orica Mining Services in the Australia Asia region, was General Manger of Incitec Fertilizers, and held roles at ICI Australia and then Orica in public affairs and chemicals businesses.

Mr Davis was Science and Environment advisor to the federal Leader of the Opposition from 1990 to 1993 and worked for the Tasmanian Forestry Commission as a research and field forester.

Gordon has qualifications in Business Management from Harvard Business School and the University of Melbourne, a Masters in Agricultural Science from University of Tasmania and a Bachelor of Forest Science from University of Melbourne.

Growers will receive support from FarmBis to attend the Grains West Expo.

Excellent across industry support for the expo has been provided by CBH Group, GRDC, ABB Grain, COGGO Seeds, Emerald Group, Riverland Oilseeds, Department of Agriculture and Food, COGGO, the CRC for National Plant Biosecurity, ANZ, Farm Weekly and Colquhoun's Fremantle Bag Co.

The Grains West Expo is a joint venture of Oilseeds WA, NACMA WA, Pulse Australia WA and the Stock Feed Manufacturer's Association of WA.

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